

Companies Act, 2013 (For Private Limited, LLP, Public Companies)

- ✓ Annual Return (MGT-7) 30th November
- ✓ Board & Shareholder Meetings Compliance As per company structure
- ✓ Declaration of Deposits & Loans (DPT-3) 30th June
- ✓ ACTIVE Form INC-22A (Office Verification) One-time
- ✓ MSME Payment Compliance (MSME-1) 31st March & 30th September

- Foreign Exchange Management Act (FEMA), 1999 (For Foreign Exchange Transactions)
- ✓ Annual Return on Foreign Liabilities & Assets (FLA Return) 15th July
- ✓ Form FC-TRS (Transfer of Shares between Residents & Non-Residents) 60 days from transaction
- ✓ External Commercial Borrowings (ECB) Compliance Monthly Return to RBI
- ✓ Overseas Direct Investment (ODI) Compliance Annual Filing with RBI

Income Tax Act, 1961 (Applicable to all busifyésses)

- ✓ Advance Tax Payment 15th June, 15th Sept, 15th Dec, 15th March
- ✓ TDS/TCS Payment & Filing 7th of every month (Payment), Quarterly Returns
- ✓ Income Tax Return (ITR) Filing 31st July (Individuals, HUFs, Firms), 30th Sept (Audit Cases), 31st Oct (Companies)
- ✓ Tax Audit Report (If turnover > ₹1 Cr or ₹50L for professionals) 30th Sept

Goods & Services Tax (GST) Act, 2017 (For GST-Registered Businesses)

✓ GSTR-1 (Sales Return Filing) – 11th of the next month (Monthly), 13th of next quarter (Quarterly)

✓ GSTR-3B (Tax Payment Summary Return) – 20th of next month (Monthly), 22nd/24th of next quarter (Quarterly)

✓ Letter of Undertaking (LUT) Renewal (For Exporters) – Before 31st March

Securities Contracts (Regulation) Act, 1956 & Depositories Act, 1996 (For Listed Companies)

✓ SEBI (LODR) Compliance – Quarterly Financial Reporting – Within 45 days from quarter-end

✓ AGM Compliance for Listed Companies – Within 6 months from year-end

✓ Insider Trading Disclosures by Promoters & Directors – As per SEBI guidelines

Labour Laws (Applicable to Businesses with Employees)

Key Labour Law Compliance

- ✓ Minimum Wages Compliance (State-wise) Monthly Salary Payment
- ✓ EPF (Employee Provident Fund) & ESI Contributions 15th of every month
- ✓ Shops & Establishments Act Compliance (For Retailers, Offices, and Factories) Annual License Renewal
- ✓ Factories Act, 1948 (For Manufacturing Units) Worker Safety & Welfare Compliance, Annual Returns
- ✓ Payment of Gratuity Act Compliance (For Employees Completing 5+ Years) As applicable
- ✓ Payment of Bonus Act Compliance (For Eligible Employees) Annual Compliance

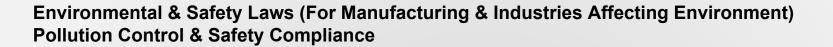
Competition and Consumer Protection Laws

Competition Act, 2002

- ✓ Compliance for Anti-Competitive Practices & Fair Business Conduct Ongoing
- ✓ Approval for Mergers & Acquisitions (If Turnover Threshold Exceeds) Before Transaction Execution

Consumer Protection Act, 2019

- ✓ Compliance for False Advertising & Product Liability Ongoing
- ✓ Grievance Redressal Mechanism for Consumer Complaints As applicable



- ✓ Pollution Control Board (CPCB/SPCB) NOC & Renewal Annually
- ✓ Air (Prevention & Control of Pollution) Act Compliance Quarterly Reports
- ✓ Water (Prevention & Control of Pollution) Act Compliance Annual Disclosures
- ✓ E-Waste Management Rules Compliance (For Electronics Manufacturers & Recyclers) Annual Reports
- ✓ Plastic Waste Management Compliance (For Plastic Producers & Recyclers) Quarterly Returns

Intellectual Property Laws (For Businesses Handling Innovations & Branding)
Intellectual Property Compliance

✓ Trademark Registration (Trade Marks Act, 1999) – Renewal Every 10 Years

✓ Patent Filing (Patents Act, 1970) – Patent Application & Compliance Ongoing

✓ Copyright Protection (Copyright Act, 1957) – Copyright Registration, if applicable

✓ Industrial Design Registration (Designs Act, 2000) – Renewal Every 10 Years

Food and Packaging Laws (For F&B, FMCG, Retail, and Hospitality Buestinesses)

Food & Packaging Compliance

✓ Food Safety & Hygiene Standards Compliance – Ongoing

✓ Legal Metrology Act Compliance (For Packaged Goods & Weight Measurements) – Annual Licensing

Other Business Regulatory Laws

Indian Contracts Act, 1872 (Applicable to All Businesses)

✓ Proper Drafting & Execution of Business Contracts – Ongoing Compliance

Essential Commodities Act, 1955 (For Businesses Dealing with Essential Goods)

✓ Pricing & Stock Disclosure Compliance – As per government regulations

Agricultural Produce (Grading & Marketing) Act, 1937 (For Agri-Businesses)

✓ Quality Grading & Labeling Compliance – Ongoing





- 1. Manufacturing Industry Compliance
- ✓ GST Monthly/Quarterly Filing (GSTR-1, 3B, 9, 9C)
- ✓ E-Way Bill for Goods Movement > ₹50,000
- ✓ Pollution Control Board NOC & Renewal Annually
- ✓ Factory License Renewal Annually
- ✓ EPF/ESI Registration & Monthly Compliance

- 2. IT & Software Industry Compliance

- ✓ Data Protection & GDPR Compliance (If dealing with international clients)
- ✓ TDS Deduction on Salaries, Vendor Payments, and Software Payments

- 3. Retail, E-Commerce & Trading Compliance
- ✓ GST Registration & Monthly/Quarterly Return Filing
- ✓ E-Invoicing (If turnover > ₹10 Cr)
- ✓ Legal Metrology Compliance (For Packaged Goods)
- ✓ TDS Deduction on Payments to Vendors & Influencers

- 4. Real Estate & Construction Compliance
- ✓ RERA Registration & Quarterly Compliance
- ✓ GST Compliance for Construction (5%/12% without ITC)
- ✓ TDS Deduction on Property Transactions (Section 194IA/194IB)
- ✓ EPF & ESI Compliance (For Construction Workers, If applicable)

- 5. Export-Import (EXIM) Business Compliance
- ✓ Import Export Code (IEC) Renewal Before 31st March
- ✓ GST Refund Application for Zero-Rated Exports
- ✓ Letter of Undertaking (LUT) for Exporters Before 31st March
- ✓ Customs Compliance (Filing of Bill of Entry, Shipping Bill, etc.)

- 6. Service Industry (Consultants, CA, Lawyers, Doctors, Freelancers, etc.)
- ✓ Professional Tax Compliance (State-wise, Monthly/Annually)
- ✓ Presumptive Taxation (Section 44ADA) If Eligible
- ✓ Advance Tax Compliance (If applicable)

Manufacturing Industry Compliance

Applicability: Factories, Plants, Industrial Units, Engineering, Automobile, FMCG, Heavy Machinery

A. Income Tax Compliance

- ✓ Income Tax Return (ITR-6 for Companies, ITR-5 for LLPs, ITR-3/4 for Proprietorships) 31st October (Companies), 31st July (Others)
- √ Tax Audit (If Turnover > ₹1 Cr) 30th September
- ✓ TDS Payment & Quarterly Return Filing (Form 24Q, 26Q, 27Q, 27EQ) 7th of every month (Payment), Quarterly filing

B. GST Compliance

- ✓ E-Way Bill Compliance (If goods value > ₹50,000) Before goods movement
- ✓ Letter of Undertaking (LUT) for Exporters Before 31st March

C. Labour & Employee Compliance

- ✓ Shops & Establishment Act Compliance Annual License Renewal

D. Environmental & Safety Compliance

- ✓ Pollution Control Board Clearance (CPCB/SPCB) Air & Water Discharge Permits Annual Renewal

- IT & Software Industry Compliance
 - Applicability: Software Companies, IT Services, BPO, KPO, AI & Data Science Firms
 - A. Income Tax Compliance
- ✓ Presumptive Taxation (Optional for Small IT Firms Under Section 44ADA) 50% of gross receipts taxable
- ✓ TDS on Freelancer Payments, Employee Salaries, and Vendor Payments
- **B. GST Compliance**
- ✓ GST Exemption for Exported Services (If no GST on Foreign Sales)
- ✓ STPI (Software Technology Park of India) / SEZ Compliance Quarterly Reporting
- C. Labour & Employment Compliance
- ✓ EPF, ESI Compliance for Employees
- ✓ Shops & Establishments Act Compliance Annual Renewal
- ✓ Professional Tax Compliance (State-wise)
- D. Data Security & International Compliance
- ✓ GDPR Compliance (If Serving EU Clients)
- ✓ Cyber Security & IT Act Compliance Annual Data Security Audit

- Retail, E-Commerce & Trading Compliance
- Applicability: Online & Offline Retailers, Wholesalers, Shopping Malls, FMCG
- A. GST & Indirect Tax Compliance
- ✓ GST Registration & Regular Filings (Monthly/Quarterly)
- ✓ E-Invoicing Compliance (Mandatory if Turnover > ₹10 Cr)
- ✓ Reverse Charge Mechanism (RCM) Compliance for Unregistered Vendors
- **B. Consumer Protection & Legal Metrology Compliance**
- ✓ Legal Metrology Act Compliance (For Packaged Goods & Weights/Measures)
- ✓ Consumer Protection (E-Commerce) Rules Compliance
- C. FSSAI Compliance (For Food & Beverage Retailers)
- ✓ FSSAI Registration & Renewal Every 1-5 Years
- ✓ Food Safety Inspections & Hygiene Compliance

- Real Estate & Construction Compliance

 Applicability: Builders, Property Developers, Infrastructure Companies
 - A. Income Tax & TDS Compliance

 - ✓ Tax Audit for Large Construction Firms (Turnover > ₹1 Cr)
 - **B. GST Compliance**

 - C. Labour Laws & Safety Compliance
 - ✓ EPF & ESI Compliance for Construction Workers
 - Building & Other Construction Workers (BOCW) Act Compliance
 - D. RERA Compliance
 - ✓ Project Registration with RERA Before Sale Starts
 - Quarterly Filing with RERA Authorities

- Export-Import (EXIM) Business Compliance

 Applicability: Exporters, Importers, Foreign Trade Companies
 - A. Foreign Exchange Management Act (FEMA) Compliance
 - ✓ IEC Code Renewal Before 31st March

 - **B. GST & Customs Compliance**
 - ✓ Zero-Rated GST Filing & Refund Application
 - ✓ Bill of Entry & Shipping Bill Compliance for Customs

- 6 Healthcare, Pharma & Medical Compliance
 - * Applicability: Hospitals, Clinics, Pharmaceutical Companies, Medical Equipment Manufacturers
 - A. Medical & Drug Compliance
 - ✓ Drug License Renewal (Under Drugs & Cosmetics Act, 1940)
 - ✓ Clinical Establishment Compliance for Hospitals
 - **B. GST & Tax Compliance**
 - ✓ GST Exemption for Healthcare Services

 - C. Employee & Safety Compliance

 - ✓ EPF & ESI Compliance for Healthcare Workers

- - A. FSSAI & Food Safety Compliance

 - ✓ Alcohol & Liquor License Renewal
 - **B. GST Compliance**

 - ✓ GST Exemption for Tour Operators on Foreign Bookings
 - C. Labour Law Compliance
 - ✓ EPF & ESI Compliance for Hotel Employees
 - ✓ Professional Tax Compliance (State-wise)

- Financial Services, NBFCs & Stock Market Compliance

 Applicability: Banks, NBFCs, Stockbrokers, Insurance Companies
 - A. SEBI Compliance
 - ✓ Quarterly Financial Reporting for Listed Companies
 - ✓ Insider Trading & Market Manipulation Compliance
 - **B. RBI & Banking Compliance**
 - ✓ NBFC Annual Filing with RBI (For Non-Banking Financial Companies)
 - Anti-Money Laundering (AML) Compliance for Financial Institutions





- 1. Income Tax Compliance (Mandatory for All Businesses)
- ✓ Advance Tax Payment (4th & Final Installment) Due by 15th March 2025
- •Applicable if total tax liability exceeds ₹10,000.
- •Non-payment leads to interest under Sections 234B & 234C.
- ✓ Belated & Revised Income Tax Return (ITR) for AY 2024-25 Due by 31st March 2025
- •Last chance to file ITR for FY 2023-24 (if missed 31st July/30th Sept deadline).
- •Also, revise ITR if any errors exist in original filing.
- ✓ PAN-Aadhaar Linking Deadline: 31st March 2025
- •Failure will make PAN inoperative and lead to TDS at a higher rate.
- ✓ Tax-Saving Investments for FY 2024-25 Deadline: 31st March 2025
- •To claim deductions under Section 80C (PPF, LIC, ELSS), 80D (Medical Insurance), 80E (Education Loan), 80G (Donations), etc.
- •Investments after 31st March won't be considered for FY 2024-25.
- ✓ TDS/TCS Deposit for March Transactions Due by 7th April 2025
- •Ensure all TDS for March 2025 is deducted and deposited on time.
- ✓ Form 15G/15H Submission (For Non-Deduction of TDS on Interest Income) Before 31st March
 2025 i f applicable, submit the form to banks & financial institutions.

- 2. GST Compliance (For GST-Registered Businesses)
- ✓ Reconciliation of GST Input Tax Credit (ITC) for FY 2024-25 Before 31st March 2025
- •Verify purchase invoices with GSTR-2B to avoid loss of ITC.
- •Claim any pending ITC for FY 2024-25 before the March 2025 GSTR-3B filing.
- ✓ Letter of Undertaking (LUT) Renewal for Exporters Before 31st March 2025
- •Required to export goods/services without paying IGST.
- Non-renewal may result in IGST liability.
- ✓ Final GST Tax Payment for FY 2024-25 Before 31st March 2025
- •Ensure all GST dues are cleared to avoid interest & penalties.
- ✓ GST Composition Scheme Enrollment (Optional for Small Businesses) Before 31st March 2025
 •If turnover below ₹1.5 Cr (₹75L for some states), opt-in for lower tax rates under the composition scheme.

- 3. Company Law & MCA Compliance (For Pvt Ltd, LLP, Public Companies)
- •Mandatory for companies to verify registered office details.
- •Non-filing may result in **blocking of MCA filings**.
- ✓ MSME-1 Filing (If Business Has Outstanding MSME Payments Beyond 45 Days) Due by 31st March 2025
- •Report outstanding MSME payments to MCA.
- •Non-filing may attract penalties.
- ✓ Filing of DPT-3 (Declaration of Deposits & Loans for Companies) Before 31st March 2025
 •Required for reporting any deposits, loans, or advances held by the company.
- ✓ Director KYC (DIR-3 KYC for Active DINs) Before 31st March 2025
- •Mandatory for directors of companies & LLPs to keep their DIN active.
- ✓ Updation of Statutory Registers & Board Meeting Records
- •Update records such as **Minutes of Meetings**, **Shareholder Resolutions**, **and Statutory Registers** to remain compliant.

- 4. Labour Law Compliance (For Businesses with Employees)
- ✓ EPF & ESI Contribution for March 2025 Due by 15th April 2025
- •Ensure payment of Employee Provident Fund (EPF) & Employee State Insurance (ESI) dues.
- •If applicable, ensure minimum bonus of 8.33% is paid to eligible employees.
- •Process gratuity payments where applicable.
- ✓ Professional Tax Payment (For State-Specific Compliance)
- •Ensure Professional Tax for March 2025 is paid as per state regulations.

- 5. Foreign Exchange & FEMA Compliance (For Exporters, Importers, Foreign Transactions)
- •Mandatory for businesses having foreign investments, ECBs, or overseas investments.
- ✓ Import Export Code (IEC) Renewal Before 31st March 2025
- •Ensure IEC is renewed to avoid suspension.
- ✓ Repatriation of Export Proceeds (If Any Pending)
- •Exporters must bring foreign exchange earnings into India within 9 months from the export date.

6. Other Industry-Specific Compliance

Retail & E-Commerce

- ✓ Legal Metrology Act Compliance (For Packaged Goods) Ensure annual filing is done.

Real Estate & Construction

✓ RERA Quarterly Filing (For Real Estate Developers) – Ensure compliance before 31st March 2025.

Healthcare & Pharma

✓ Drug License Renewal (For Pharmaceuticals & Medical Establishments) – Before 31st March 2025.

Manufacturing & Industrial Units

- ✓ Pollution Control Board Compliance (SPCB/CPCB Renewal & NOC) Before 31st March 2025.
- ✓ Hazardous Waste Disposal Compliance Ensure quarterly filings are done.

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Consequences of Missing Compliance

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- interest & Penalties Delays result in penalties under Income Tax, GST, MCA, and FEMA laws.
- Loss of Input Tax Credit (ITC) Missing GST reconciliation means ITC cannot be claimed later.
- 🛎 Business Restrictions Non-renewal of LUT, FSSAI, IEC may block business operations.
- Legal Actions & Scrutiny Non-compliance may trigger tax audits, legal notices & prosecution.



What's Business Owner Need, Desire,



Fear, Frustration

Needs	Desires	Fears	Frustations
-On Time Work -Timely Update -Proper Records	-Fees Resonable -Click of Mouse Information	-Department Raids -Work updated or not -Timely compliances done or not -Picture not clear -Leakages in system - Hidden Mistakes if any	-Accountant not give report on time - Last date payment - Last Date filing - Penalty - No proper followup
- On time daily Update - Proper records - Proper accounting	 Monthly Balance sheet Neat and Clean books of accounts Reports 100% reliable 	Department matters from client side Cash fraud in accounts Favourtism by accountant during invoice payment Commission to purchase All data is updated, nothing is left All compliances done or not	- Last date payment of any payable - Accountant not give clear picture - Delay in Scheduled meeting or no information / updates of meeting change
- Compliances on time -Timely MIS -Proper money management - Day to day work complete	- Automation in MIS - NO Dependancy of Manpower - Live reports - 100% Accuracy in system	- Leakage of information - Loss due to wrong presentation of Data by CA - Integrity fear from Team - Data Leakage	- Superficial Audit by CA resulting in loss - No Guidance on time - No support - Wrong data - NO timely updates - Information not in proper format as desired - wrong structure of data management
- Timely compliances - Proper day to day books close - Proper records maintain -Timely data update	- Timely update (changes in law) -Monthly Book Close -Accounting / Process Flow review - Manufacturing/Project Accounting - Proper Monthly Internal Audit - Budget Vs Actual Forecast -Fund Management - Cash Flow Management - Tally Debtors vs Actual (Sales Team) Gap (20 cr> 7 Cr actual) - Robust System - Govt suspense not clear on time. take 2-3 months	- Weather accounts 100% ok - Favourtism in payments by accountant - Early payment by accountant - Leakages at site of cash - Expense leakages - Misuse of information by CA or Team - Production backlog	- Delay in MIS (3MM) recevied on 7MM - Last Date followup
- Cheap funding - EBITA growing - Diversification of Business Segments - Accounts (SORTED) - Operations (Sorted)	- EBITA 13% - Focus on sale of product having EBITA +15%	- Industry competitors making shrink in margins	- Competitors not focus on EBITA, just focus on discount and sales







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